

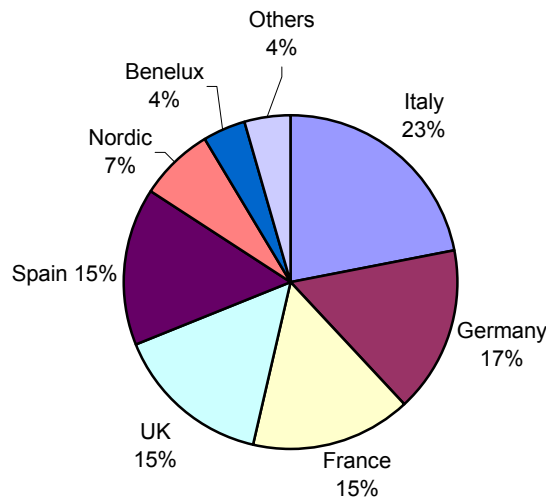
# NEW FROM IAL CONSULTANTS

## POLYESTER RESIN MARKETS IN EUROPE 2003

IAL Consultants is pleased to announce the publication of the third edition of its report, *Polyester Resin Markets in Europe*. Focusing on the Western European market for *unsaturated* polyester resins, the total market size is estimated at 530,430 tonnes in 2002. The market is generally mature and slow growing, and with forecast annual growth of 1.3% pa over the next five years, will reach about 565,500 tonnes in 2007.

The five major economies (Italy, Germany, UK, France and Spain) account for 85% of the demand, as seen below:

**European Market for Unsaturated Polyester Resins by Country (2002)**

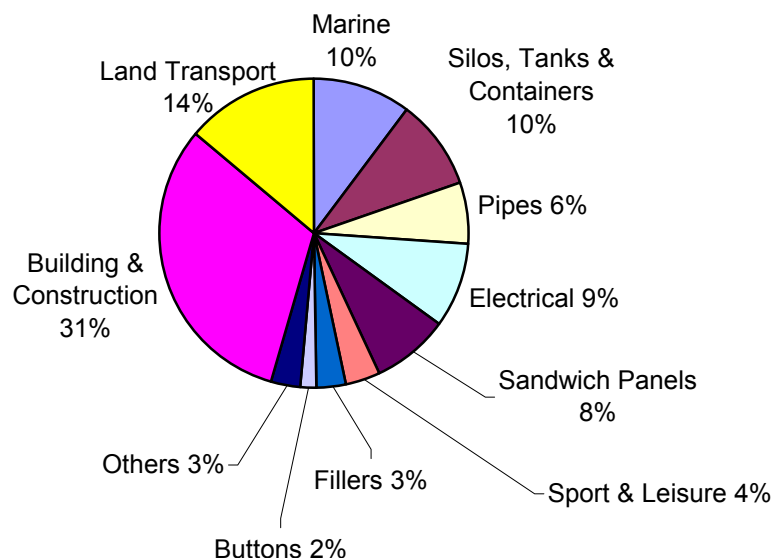


*Source: IAL Consultants*

With a 23% share of the market, Italy is clearly the largest national consumer. Its domination arises through the high level of unsaturated polyester resin use in the construction sector in general, but more specifically in the fields of synthetic marble, polymer concrete, sheeting and sanitaryware.

Across all of Western Europe, building and construction applications such as these represent almost a third of the total demand. Land transport is the other large sector and accounts for a further 14% of demand, as seen from the following chart:

## Unsaturated Polyester Resin Demand in Europe by Application (2002)



Source: IAL Consultants

Robert Peacock, author of the report, said "With the European unsaturated polyester markets following GDP growth, the main market drivers will be the increased usage of low styrene emission and content resins, and the likely gradual trend away from open-mould processes. Further consolidation in the marketplace is also likely in the current market conditions"

*Polyester Resin Markets in Europe 2003* is available in four volumes:

- Volume 1: Raw Materials - \$1,500
- Volume 2: The Market by Process - \$3,000
- Volume 3: The Market by End-Use- \$3,000
- Volume 4: Executive Summary is available only when buying the complete report (Volumes 1, 2, and 3) for \$6,500

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