

IAL In-depth Market Survey  
**The European Market for  
Thermal Insulation Products - 1999**  
*Fourth Edition - fully updated - 7 Volumes*

Published: April 1999

IAL Consultants has completed a new multi-client survey on the markets for Thermal Insulation Products in Europe.

Most of the applications for thermal insulation are in the process of recovery throughout Europe and IAL believes it is now appropriate to re-evaluate the market and to revise our projections. The survey shows the market for 1998 and projected sales of thermal insulation products through to 2003.

The research has drawn on the extensive database on thermal insulation markets developed by IAL for previous multi-client surveys carried out in 1988, 1990 and 1995 and on other published studies which have discussed specific raw materials used in thermal insulation products.

The contents of the report are based on a thorough investigation of the market which has included extensive primary research and comprehensive coverage of all relevant secondary sources. Over 150 interviews were carried out with manufacturers, converters, distributors and end-users as well as with representatives of relevant trade associations.

The geographical scope of the study includes all the major Western European markets for thermal insulation products and for ease of access, the results have been presented in separate country (or groups of countries) volumes.

Information provided includes:

- Review of the market by type of insulation
- Consumption volume (m<sup>3</sup>/tonnes) and value by material
- Consumption volume (m<sup>3</sup>/tonnes) and value by end-use
- Trends and factors affecting the industry
- Profiles of the major companies involved in the market
- Market shares of the key suppliers
- Forecasts to the year 2003

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2.1 Summary for 1998

2.2 Forecasts to 2003

### 3. Market Review by Type of Insulation and End-use Sector (Tabular Form)

Types of Insulation Covered:

- |                        |                             |
|------------------------|-----------------------------|
| - Mineral Fibre        | - Vermiculite               |
| - Expanded Polystyrene | - Phenolics                 |
| - Extruded Polystyrene | - Calcium Silicate          |
| - PUR/PIR              | - Microporous Silica        |
| - Perlite              | - Flexible Insulation (ENR) |
| - Foam Glass           | - Flexible Insulation (PE)  |
| - Ceramic Fibres       |                             |

End-use Sectors Covered:

- **Building**
  - Domestic and Commercial Building
  - Cold Stores
  - Agricultural Buildings
- **Industry**
  - Pipe Lagging
  - Domestic Appliances
  - Transport
  - Process Plant

### 4. Market Influences

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## Tables by Report Volume\*

- The Market by Type of Insulation for 1998 - 2003 by Volume (cubic metres)
- The Market by Type of Insulation for 1998 - 2003 by Volume (tonnes)
- The Market by Type of Insulation for 1998 - 2003 by Value (nat. currency)
- The Market by End-use Application for 1998 - 2003 by Volume (cubic metres)
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- Growth by End-use Application 1998-2003 (Compound Growth) by Volume (tonnes)

\* The contents of each country volume follow a similar pattern, with minor variations



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\*includes downloadable diskette with tables

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- Volume 7 - European Summary (only available with Complete Report)

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